

Program Overview

You're sitting on a potential gold mine of relationships, chances are that some of your existing relationships will pursue a commercial loan this year. At Optimus Financial, our mission is to provide loan agents with **innovative** and **customized** commercial loan **services** for borrowers and investors nationwide, by offering a wide range of financing solutions and direct access to top national and local lenders. Our AllOptions Commercial Lending Program enables our agents to have ready access to a **diversified** and **extensive network** of lenders and private investment groups ready to meet the needs of all their clients, all packaged into an **easy-to-use**, **no hassle**, non-exclusive, and **high commission** program. Our corporate culture is based upon the simple premise of never losing sight of what drives this business: **people** and **relationships**. At Optimus, we are committed to a process and a product driven by customer **satisfaction** and **quality** results.

How it Works

Commercial Loan Agent (CLA)

As a Commercial Loan Agent (CLA), you help throughout the process, providing assistance with relationship management, and routine follow-up on items with your clients such as document requests. Since CLA's play a greater role in the overall process, they receive a greater reward for their efforts...you'll receive 60% of all broker-designated fees from the borrower's side of each funded loan. Quarterly and monthly performance bonuses are made available for high volume agents.

Referral Loan Agent (RA)

Our Commercial Loan Referring Agents (CLRA) are professionals who prefer to simply refer commercial loan opportunities to Optimus Financial with no additional responsibilities along the way. For their referral, CLRA's receive 15% of all broker-designated fees from the borrower's side of each funded loan. Quarterly and monthly performance bonuses are made available for high volume agents.

Our Process

The AllOptions Commercial Loan Program provides you with all the tools and support you need to get the job done efficiently and professionally. Here's how it works:

- Sign up online and get approved.
- Start submitting loan requests online.
- Track your client's progress throughout.
- Optimus reviews the loan and determines best lending source.
- Loan is submitted to lenders for review.
- Loan is either qualified or marked as DNQ.
- Upon approval, the terms and conditions are established between lender and borrower.
- The closing package is prepared when the loan closes.
- You are paid weekly on all funds received from your loans the previous week.
- Quarterly and monthly performance bonuses are made available for high volume agents.

Our Core Values

Clarity. In a traditionally complex industry, we aim to make things more straightforward. For us, the first step in delivering quality service is helping others understand what is practical and what we do to help.

Integrity. We honor our promises and our commitment to integrity. Exceptional performance grows naturally from our disciplined approach, teamwork, experience and responsiveness to business needs.

Performance. Our goal is to be there for clients when they need us the most. We will work diligently and efficiently to provide timely results, effective communication, and clear options. We cannot guarantee success, but we can guarantee we will do our best in all circumstances.

Ingenuity. We constantly search for a better way to serve those who work with us. Just as the needs of our customers never stop changing, we never stop evolving our approach and enhancing our lending and customer service resources.

Relationships. We know that relationships are what matters most. Your satisfaction is our top priority.